Create Relationship Between Companies

1. Search for the Company that you want to define a relationship for. We'll define a Parent Company with a few Divisions.

2. Open the Company record and select the Relationships tab.

3. Left Click New.
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4. Select the Type of Relationship that exists between the two companies.

5. For Company 1 (the record you selected) choose the role it plays with Company 2. In this example, we'll select Parent Company.

6. Left Click the Zoom button.

7. Search for the 2nd Company and Click Select.
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8. Select the Role that Company 2 plays with Company 1. We’ll choose Division.

9. Repeat steps 3 through 8 for each relationship that needs to be assigned. We added a second division in the example below.